It's been called a lot of things—AS/400, iSeries, System i and now Power Systems—but most would call it a triumph of technology. Born as a mainframe for small businesses, the AS/400 platform was a marvel—a revolutionary plug-and-play server that could run an entire business and had thousands of software solutions from its inception. After 20 years, the AS/400 is still relevant to today's computing environments. Oh, it's come a long way; it's not the same machine IBM introduced that near 100-degree day 20 years ago. But the AS/400 has been hot ever since. Join *IBM Systems Magazine, Business Systems edition* as we travel the road of AS/400 history.

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RJS Software Systems—Protecting System i Investments and Developing for the Future

R JS Software Systems began as an AS/400<sup>e</sup> consulting business in 1990, but Richard Scheen, the company's president and CTO, quickly recognized a need for software solutions to help midrange companies solve real business problems.

Beginning in 1993, RJS began selling its own products, starting with AS/400 report-management tools. The company quickly



learned that customer feedback was critical to help drive innovative development and has since developed most of its product lines in response to customer needs.

In the early days of the company's history, PCs were still in their infancy, and the AS/400 market was just beginning to grapple with client/server development, e-mail and the internet. Since then, Internet use has exploded. Mobile devices and remote systems access have revolutionized business, allowing people to access information from anywhere at anytime.

RIS has followed that trend closely and developed a complete line of products that let customers capture and electronically manage information and generate and deliver electronic forms and reports.

Such development yielded WebDocs in 2000, the company's award-winning document-management software, and RPG2SQL Integrator in 2001, an

innovative database-integration tool. Since 2005, we've released key products such as Enterprise Workflow and iForms, and enhanced WebDocs to include an advanced data capture module and packet printing add-on.

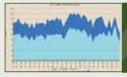
RJS will continue to help customers maximize their investments in Rover®'s Systems running IBM® i (formerly 15/OS®) but will also leverage investments in other platforms by developing products that let the i platform interact with and run applications developed for Windows®, Linux® and other platforms. RJS Software Systems Burnsville, MN 1-888-RJS-SOFT www.rissoftware.com



## Plan, Configure and Manage IBM Power Systems

MPG\* got its beginning in the most unlikely of places—a natural childbirth loss. Joe Camilli [System/38\* and A5/400\* consultant] and Randy Watson (technical marketing consultant) discussed A5/400 performance management while their wives were breathing in rhythm. In December 1987 they welcomed the additions of Randy's son and Joe's doughter. After developing the data-collection intellectual property. MPG was founded in August 1990.

In early 1991 MPG launched is first Software as a Sarvice (SacS) called Autotech<sup>®</sup>. The service provided customers with a monthly set of performance graphs/reports. A couple years later, MPG sold this intellectual property to IBM, which launched a service called PM/400. While in a support role with



IBM, MPG was under a non-compete. After the completion of the support role, MPG launched Version 1 of Performance Navigator® in 1998. Today MPG is delivering Version 13.1.



With the beginning of the merger of the System i™ and System p™ hardware platforms into Power® Systems, MPG launched its UNIX® performance management product called Power Navigator® in 2006.

> Midrange Performance Group Boulder, CO 1-800-457-6744 www.mpginc.com



Founded in 1990

Founded in 1990

## T.L. Ashford—'The Labeling Answer' since 1983

L. Ashford was founded in 1983, responding to the government suppliers' need to print a LOGMARS bar-code symbology on products to be shipped to U.S. government installations and warehouses.

T.L. Ashford's focus has always been on the IBM® midrange market, initially developing labeling software for the System/34® and System/34®. Through the years, the goal of the company has been to keep its customers on the cutting edge of technology and provide technical support that is second to none. T.L. Ashford developed



Barcade400 for the A\$/400° server and added a graphical user interface (GUI). Other important features were added along the way such as compliance labeling and wireless printing. A library of compliance templates was created at the same time to provide Barcade400 users a simple solution to their compliance requirements. In recent years, radio frequency identification (RFID) printing has been added along with AFP/HP compatible printing, 2D barcades and much more

Today Barcode400 supports the System i<sup>™</sup> platform and the company maintains the same goal of 100-percent customer satisfaction, a commitment to providing cutting-adde software.



T.L. Ashford Covington, KY 1-800-541-4893 www.tlashford.com



Founded in 1983

## HiT Software Helps Customers Make Connections

In 1994, with frequent updates to the Windows<sup>®</sup> 3.x platform and third-party applications, HIT Software customers began asking us to enable them to connect Windows desktop tools such as Microsoft Excel<sup>®</sup>, Access<sup>®</sup>, Cognos<sup>®</sup> Impromptu, and Powersoft<sup>®</sup> Powerbuilder to their AS/400<sup>®</sup> server, From this our first product, HI<sup>®</sup> DBC/400, was born.

As we all know, since then software solutions have hardly become simpler. To continue to address our growing customer needs, HiT Software added support for emerging standards: OLE



DB, Java™ JDBC and I.NET SQL middleware. With the millennium, XML also came to be a standard for data exchange between applications and business partners. HIT Software developed Allora to meet the need for seamless XML database transformation. Our SafeConduct<sup>®</sup> was introduced in 2002 to searce DB/2/400<sup>®</sup> traffic over the latement. Also that ware DBM206<sup>®</sup> data realisation was



launched to help companies support business intelligence and e-commerce within their organizations.

Fourteen years later, while the Power™ Systems running IBM® i continues to maintain leading-edge server capabilities, HIT Software now serves thousands of customers around the world. HIT Software is and will be where our customers lead.

> HiT Software, Inc. San Jose, CA (408) 345-4001 www.hitsw.com

**HIT**SOFTWARE<sup>®</sup>

Founded in 1994